

Financial Services

Associate in Applied Science

The Financial Services program combines business and financial courses leading to an Associate in Applied Science degree. The degree prepares the student for immediate employment in banks and other financial institutions. Selected courses provide prelicensing preparation for New York State or Federal licensing exams in Life, Accident, and Health Insurance, Real Estate for Salespersons and Securities Training (Series 6 and 63).

FIRST YEAR

Fall Semester

BUS 111	Financial Accounting.....	4
BUS 107	Freshman Experience	1
BUS 112	Quantitative Business Methods.....	3
BUS 118	Business Law I	3
BUS 141	Marketing	3
ENG 110	College Writing I	3
		17

Spring Semester

BUS 210	Managerial Accounting	4
BUS 120w	Business Law II	3
BUS 131	Personal Finance	3
BNK 168	Principles of Banking	3
MAT 113	Math Explorations I or higher MAT	3
		16

SECOND YEAR

Fall Semester

BUS 135	Investments	3
BUS 172	NYS Life, Accident, and Health.....	2
BUS 152	Selling Fundamentals.....	3
ECO 110w	Microeconomics	3
SPK 110	Effective Speaking or Humanities Elective	3
— —	Math or Science Elective.....	3
		17

Spring Semester

BUS 184	Financial and Risk Management Practicum	4
BUS 183	Securities Training Series 6 & 63.....	3
BNK 184	Banking/Real Estate/Mortgage Practicum	4
OR		
BUS 163	Real Estate for Salespersons.....	3
OR		
— —	Banking or Business Elective.....	3
— —	² An advisor-approved computer elective (Choose from list below).....	3
ECO 111	Macroeconomics	3
ENG	Advisor approved ENG course	3
		19-20

Total Credits: 69-70

Program supervised by:

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¹ BUS 181 - The Internet with Business Applications; CST 105 - Computer Applications; CST 158 - Spreadsheets with Financial Applications; or Advisor approved CST course; or Approved BIT courses.

Students should check with their advisors during the scheduling process to make sure courses are taken in proper sequence and any prerequisites have been met. Some flexibility is available as to when courses must be taken, but not all courses are offered every semester.